

FIBERLINK CORPORATE FACT SHEET



ABOUT US

Fiberlink delivers software and services that make mobile working simpler and more secure. Fiberlink's technology enables mobile workers to connect quickly and easily to the applications and data they need when working away from the traditional office. It also ensures that the mobile devices – and the data they carry – are protected at all times from hackers, viruses, loss, theft, “data leakage” and other hazards brought on by mobile computing. With Fiberlink, enterprise administrators have the ability to deploy, monitor and manage security and connectivity applications while enforcing compliance with corporate policies. Fiberlink is a trusted mobility expert with a long history of helping enterprises keep their networks secure and their employees productive.

MOBILITY MARKET

Today's businesses have embraced mobile computing as a way to increase productivity, lower costs and enhance workplace flexibility. Rather than simply a traveling salesperson or executive, a mobile worker is now synonymous with any worker with a laptop. This broader definition has led to a rise in laptop deployments and a new set of challenges for companies trying to make mobility simple, seamless and secure for end-users.

By 2007, Gartner* predicts that:

- Telework will be practiced by more than 60 million people.
- More than 66 percent of workers will use mobile and wireless computing.
- Flexible work schedules will be available to 40 percent of all workers.

* Gartner, Supporting Future Enterprise Remote and Mobility Requirements, January 25, 2005

MOBILITY SOLUTIONS

Fiberlink helps global enterprises support mobile and remote workers with ease and confidence. Its industry-leading management platform, which oversees a comprehensive set of security and connectivity services enables organizations to provide total endpoint and network security along with true anytime, anywhere mobility.

The Extend 360 Mobility Platform™

The foundation of Fiberlink's solutions is a software platform that manages the security and connectivity services on mobile and remote devices. The Extend360 Mobility Platform allows administrators to deploy, monitor, update, and remediate a wide variety of endpoint security and connectivity applications, and to enforce compliance with corporate policies.

Fiberlink Security Services

Fiberlink offers the industry's broadest set of services to deploy and manage endpoint security, data protection, and endpoint control applications on mobile and remote devices. These applications are designed to keep the corporate network and mobile endpoints safe from unwanted intruders and attacks, as well as mitigate the risk of lost or stolen assets.

Fiberlink Connectivity Services

Fiberlink provides a universal connectivity client and an aggregated virtual network that provides Internet connectivity through 65,000 access points across 150 countries. Mobile and remote employees enjoy one-click connectivity using all major network types – including dial-up, broadband, Wi-Fi, and wide-area wireless.

PROFESSIONAL SERVICES

Fiberlink Professional Services help companies select the right solution for their business, speed deployment of critical security software and enable IT to maintain control over its increasingly mobile workforce.

- **Implementation Services** allow for rapid deployment and mastery of Fiberlink solutions.
- **Security and Mobility Education & Training** accelerates the acceptance and use of Fiberlink's mobility technologies.
- **Security and Mobility Consulting** provides analysis and recommendations for overall mobile strategy.

Simple. Secure. Mobility.™

FIBERLINK SECURE MOBILITY SOLUTIONS

Fiberlink eliminates the need to rely on a piecemeal strategy for mobility because it brings together everything needed to connect, secure and manage your mobile workforce.

The Extend360 Mobility Platform™

The Extend360 Agent™
The Extend360 Management Center™

Fiberlink Security Services

Endpoint Security Services:

Patch Management
Vulnerability Management
Personal Firewall Management
Anti-Virus Management
Anti-Spyware Management
Intrusion Prevention
Zero-Day Protection

Data Protection Services:

Data Encryption
Data Back up and Recovery

Endpoint Control Services:

Application Blacklisting
Inventory Management
Device Control
Information Protection

Fiberlink Connectivity Services

Dial-up
ISDN
Broadband
Wi-Fi
Wide-Area Wireless
PHS
Customer Provided

Fiberlink Professional Services

Implementation Services
Security and Mobility Education & Training
Security and Mobility Consulting

PARTNERS

Fiberlink has forged strong partnerships with leading global solution providers to deliver secure mobility solutions designed for today's mobile enterprises. Fiberlink integrates the solutions of many recognized industry leaders into its Extend360 Mobility Platform, providing a unified suite of secure mobility solutions for its customers. A variety of channel and reseller partners have also integrated Fiberlink's mobility software and services into their service offerings, which they make available to their customers around the world.

Access Partners include Boingo Wireless, iBARN, JCI, T-Mobile HotSpot, and Wayport

Security Partners include BigFix, Checkpoint, Cisco Systems, Credant, Internet Security Systems, Iron Mountain, Juniper, Nortel, RSA Security, SecureWave, Symantec, Verdasys, VeriSign and Zone Labs.

Solution Partners include Computer Sciences Corporation (CSC), Fujitsu, HP Triaton, Internap Network Services, Northrup Grumman Computing Systems, PCCW, and Samsung Networks.

CLIENTS

Fiberlink's world-class mobility and security solutions have enabled more than 1 million users in over 700 global companies to be more productive while working away from the office.

Fiberlink customers include dozens of market leaders, including Global 1000 companies like Bloomberg, Continental Airlines, Ernst & Young, General Electric, Grant Thornton, Honeywell, Novartis, Pfizer and Toyota.

EMPLOYEES

Fiberlink has more than 200 employees in the United States, Europe, and Asia Pacific.

INDUSTRY RECOGNITION

Fiberlink and its customers have won numerous technology awards. Fiberlink has also been recognized by Gartner as a Leader in their Magic Quadrant for Managed Remote Access and Mobility Services for five consecutive years.

FINANCIAL

Fiberlink is a profitable, privately held company whose revenue model is based on software and service subscriptions and long-term customer relationships. Investors include Technology Crossover Ventures (TCV), Goldman Sachs, GE Equity and Edison Venture Fund.

CONTACT

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